



# ModuleWorks

Get There Faster.



## Your career at ModuleWorks

ModuleWorks develops software components for the CAD/CAM industry that are used to control and simulate CNC machines and robots. With over 170 employees and more than 70% of the global market share, ModuleWorks is the leading company in this sector. To strengthen our team, we are looking for an

# Application Engineer - Japan (f/m/d)

The Application Engineer provides technical sales support for the ModuleWorks toolpath and simulation products. The Application Engineer gives pre-sales demonstrations, post-sales product training and provides customer support. The Application Engineer is a bridge between new Japanese prospects, existing customers and the ModuleWorks product management and development staff.

### Your profile

- University Bachelor's Degree in engineering.
- Strong oral and written communication skills in both Japanese and English.
- Knowledge and 3-5 years experience of working with CAD/CAM software.
- Excellent communication, presentation and interpersonal skills.
- Comfortable with presenting solutions to prospects and able to clearly articulate the value to the customer.
- Able to effectively troubleshoot with customers.

### What you can expect from us

At ModuleWorks you will find a friendly working atmosphere in an international and young team. We do not believe in strict structures and rigid ways of thinking, but instead offer diverse tasks and encourage flexible development that goes beyond flexible working hours. Interested? Then get in touch with us! **We look forward to your application.** Only complete applications will be accepted for the application process.

### ModuleWorks GmbH

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### The Position

Sales Support

- Give product demonstrations of the ModuleWorks software to prospective customers.
- Effectively communicate the benefits of the ModuleWorks toolpath and simulation components.

### Training

- Give training to customers in Japan. Translate English training documentation into Japanese.
- Technical Support
- Provide technical support to our customers both onsite and by phone.
- Coordinate between ModuleWorks Germany and customers.

### Learning

- Continuous self-training of our technology and software to ensure you keep up to date with new releases and products Travel to customer locations for onsite demonstrations and support. Attend local CAD/CAM exhibitions. Travel to Germany to learn about our software and to attend exhibitions such as EMO.



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Unternehmenspreis für  
Willkommenskultur

